NIAGARA FRONTIER TRANSPORTATION AUTHORITY

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Monthly Board Meeting
June 24, 2021
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Transcript of Video Recording
of Proceedings held at NIAGARA FRONTIER TRANSPORTATION
AUTHORITY, 181 Ellicott Street, Buffalo, New York,
stenographically transcribed by VALERIE A. ROSATI, Notary Public.

MEMBERS IN THE BOARDROOM:
Sister Denise Roche (Chair)
Commissioner Adam Perry
Commissioner Anthony Baynes
Kimberley Minkel (Executive Director)
David State (General Counsel)
John Cox (Chief Financial Officer)
William Vanecek (Director, Aviation)
Tom George (Director, Public Transit)
Helen Tederous (Director, Public Affairs)
Lara Seniw (Assistant to Executive Director)
Karen Novo (Director, Human Resources)
Matthew Van Vessem (Manager, Labor Relations)
Darren Kempner (Manager, Government Affairs)

MEMBERS ON THE PHONE:
Commissioner Joan Aul
Commissioner Rev. Mark Blue
Commissioner Margo Downey
Commissioner Stephen Tucker
Steven Duquette (Chief Information Officer)
John Schaefer (Director, Engineering)
Mark Pereira (Procurement Manager)
Rick Hanulewicz (Facilities and Property Manager)
Christine D'Aloise (Director, Risk Management and Special Projects)

CHAIR SISTER ROCHE: Well, good afternoon again. And we're happy to have you here. This meeting is the regular board meeting of the Niagara Frontier Transit Authority. And it is June 24 th, 2021 . So welcome all.

We'll begin right away with the agenda, and

I will ask for a call to order.

And, David, would you please take attendance?

MR. STATE: Yeah. So I'll just take attendance again for the regular meeting.

Commissioner Ansari?

Commissioner Aul?

COMMISSIONER AUL: Here.

MR. STATE: Commissioner Baynes?

COMMISSIONER BAYNES: Here.

MR. STATE: Commissioner Blue?

COMMISSIONER BLUE: Here.

MR. STATE: Commissioner Downey?

Commissioner Hicks?

Commissioner Hughes?

Commissioner Perry is on the floor but out of the room for now.

Commissioner Persico?

Commissioner Tucker?

COMMISSIONER TUCKER: Here.

MR. STATE: Sister Denise?

CHAIR SISTER ROCHE: Here.

MR. STATE: And Commissioner Wilcox? So we do need Commissioner Perry for our sixth.

CHAIR SISTER ROCHE: Our next item will be the approval of the minutes, but we're going to pause for just a minute.

MS. MINKEL: Sister, if you want, I can give my executive director's report and then we can come back.

CHAIR SISTER ROCHE: Please do that.

MS. MINKEL: So for the board, I just wanted to let you know last week we did have our police exam, which had been delayed because of the pandemic. Initially, we had over thirteen hundred individuals register to take the exam last spring. For the exam, which we held on three different dates last week, we had over six hundred actually sit for the exam. So we lost a significant number for many different reasons, but we still had a sizable sitting for the exam of over six hundred.

I also wanted to highlight a couple of things that are in the audit, governance and finance committee report that was sent to the
board. Under safety, as was mentioned by our auditors earlier as they looked at OPEB and that expense line, our claims continue to be down because our safety numbers continue to be down. We had a twenty-percent reduction in reportable injuries, thirty-nine-percent reduction in lost time and an eighteen-percent decrease in days away. So staff and all the employees continue to put safety first and foremost, and we certainly appreciate that. Not only is their safety important, but there is a cost associated with injuries, so these are certainly significant reductions that continue that trend for some time.

In the -- under government affairs, and Darren always gets to report on this, so he's here to correct me on anything that $I$ say incorrectly, because he does such a wonderful job trying to keep track of everything as it's changing rapidly in Washington. And there's been a lot of talk about infrastructure spending and some talk about the surface transportation reauthorization, which is also equally important.

And locally in the media, there's been a lot of focus on reconnecting communities and what it means in terms of roads and bridges, but there's also considerable investment opportunity as it relates to transit.

And Darren had sent me information that just as of yesterday that a group of senators known as the $G 26$ have come to a tentative agreement that they're trying to carry forward that would be an additional five hundred and fifty-nine billion in terms of investment of an overall one point two trillion spending plan.

While we don't have details on that information, what was in the House plan that we expect also is included there as it relates to transit is a significant upspend in transit. For the past decade on the federal side, transit funding hasn't kept up with inflation. Our increases have been less than two percent a year, some years even level funding. So seeing that increase in federal investment in transit is certainly something that will benefit our system and allow us to provide as much service as
possible.
There's a push for investment that addresses climate change and scales up investment in zero emission vehicles. So our plan to help advance the governor's battery electric buses, having that federal investment to help with zero emission vehicles will be much appreciated going forward.

The funding also incentivizes transit-oriented development. This is important as we look at our light rail extension project. Incentivizing TOD as it relates to BRTs, as Tom and his team have talked about on Bailey Avenue. It's nice to see that investment that incentivizes TOD.

There's a focus on transportation planning to promote mobility, job access and other essential services. And $I$ think most importantly as it relates to light rail extension, there's a push to streamline the capital investment grant program to make it quicker, easier and to put more funding under CIG, which will help a program that's already very competitive put us in a
better position as we look to extend light rail going forward.

Did $I$ hit on all the highlights?
MR. KEMPNER: Better than $\operatorname{could}$ have done.
MS. MINKEL: No. No. Darren does much better.
So that's what's happening on the government affairs piece. There's also an audit report that Pat Dalton has in there. And $I$ just want to mention to the board, the last page of his report is the compliance report that identifies several reports that we have to have submitted in the PARIS system by the end of this month, and one of those reports is the financial report that the board will approve later today.

And then finally for the board, yesterday the governor announced that the state of emergency would not be extended and it expires at the end of today. And so what this means is that the open meeting law will be in full force. So effective tomorrow, that's in full force. So what does this mean to our board? For the July meeting you will have to be back in person. The telephone calls are no longer allowed because we
need to see board members.
I know there was a discussion last month about the ability to participate remotely. And we're required to notice the meetings, so that if someone were participating via video, we would have to know weeks in advance so as we notice the meeting, we have to indicate where you would be located. The idea is that if the public wanted to join you in that remote location, whether it's your living room or another remote location, they would have the ability to do so.

So going forward to the July meeting, in order to have a quorum, we will have to have you back in person. And it will be wonderful to see everyone's smiling face again, so we look forward -- staff certainly looks forward to that.

COMMISSIONER DOWNEY: This is Commissioner Downey. I'm here.

MS. MINKEL: Yes. Thank you, Commissioner. COMMISSIONER DOWNEY: Sure.

MS. MINKEL: So that concludes my executive director's report unless there's any questions. CHAIR SISTER ROCHE: Thank you. So it will be
exciting in July, and then August, since we don't have a meeting, we'll have a breath to take and come back in September full force, so that's good.

Since we have a quorum now, I'm going to ask for a motion to approve the minutes of May 27 th, 2021 .

COMMISSIONER PERRY: So moved.
CHAIR SISTER ROCHE: Second?
COMMISSIONER BAYNES: Second.
CHAIR SISTER ROCHE: Anthony.
All those in favor -- or, do we have to do a roll call?

MR. STATE: You can do a consensus motion for this, Sister, so unless there's any opposition, we would mark the item passed.

CHAIR SISTER ROCHE: Thank you. Any opposed or any abstentions?

Thank you. Okay. The corporate report now. We had a concise report from our auditors this morning from Lumsden McCormick and it was very good. We had a clean audit. In spite of all the difficulties of the past year with the pandemic,
the audit still remains sound and clear.
So I will now take you to the consolidated financials. I'm going to ask John to take us through those.

MR. COX: Thank you, Sister. Good afternoon, commissioners. If you refer to your packet, on page seven are the May -- month of May numbers, and on page nine will be the year-to-date numbers.

For the month of May, 2021, which is the second month of our new fiscal year which began on April 1st, we had a positive variance to budget of two point seven million dollars; and on a year-to-date basis, four -- five point four million dollars on a fiscal year-to-date basis.

Total operating revenues and assistance were above budget by one point seven million or eight point seven percent for May; and on a year-to-date basis, it was two point three million or five point nine percent. And this is primarily due to higher than budgeted BNIA parking, food and retail revenues due to the higher than anticipated enplanements that we're
seeing. Metro experienced higher state transit operating assistance, Erie County sales tax was also above budget and mortgage tax was above budget. And that's both for May and on a year-to-date basis.

Total operating expenses were below budget by one point seven million or nine point four percent for the month of May, and three point eight million or ten point seven percent on a year-to-date basis. And that's again our fiscal year, so we're two months into that. And that's primarily due to lower personnel services, maintenance and repairs, transit fuel and power and partially offset by higher utilities, insurance and injuries and safety and security.

And as we did during the last fiscal year, staff continues with cost control measures, and of course the exception always being anything that's operationally critical or safety sensitive. Those expenditures are still occurring.

So with -- compared to this time last year, we're seeing some significant improvement here.

And we still have a ways to go, but it looks like we're trending now that we've had a couple months of things seem to be getting a little bit better, hopefully this trend will continue through the remainder of the fiscal year.

Unless there are any questions, that concludes the consolidated financials.

CHAIR SISTER ROCHE: Good work. That's a big sigh of relief because things are now getting better and better.

MR. COX: It's been such a, such a change from this time last year. That's for sure.

CHAIR SISTER ROCHE: And the resolutions, please, Kim.

MS. MINKEL: Thank you, Sister.
There are eight corporate resolutions. They start on page fifteen. The first, staff is looking for the board to approve the audited financial statements for fiscal year ending March 31st, 2021. The auditors came in earlier today, presented a summary of those statements. Once the board approves these, these will be uploaded and certified in our PARIS report.

The second corporate resolution begins on page seventy. And staff is recommending that the board authorize a revolving short-term financing through $M$ and $T$ Bank. This is for a line of credit. This would be for a one-year period in the amount not to exceed fifteen million dollars. This helps provide bridge funding for any potential gaps in terms of when we receive funding. For example, we've had a line of credit previously in the past. Last year we had to draw on it three times for a total of eight point two million dollars, which was repaid. But, that was based on timing of when the state would reimburse us. Certainly last year it was a challenge, but we think it's prudent to have a line of credit for any timing and funding lapses that can occur going forward.
$M$ and $T$ is proposing a floating rate that will be equal to one month LIBOR plus one point o five percent per year. There be will an annual facility fee of fifteen thousand, and the bank's legal and documentation fees to close this transaction are not to exceed five thousand.

By way of comparison, last year for our current line of credit which expires mid August was LIBOR plus two percent, so this is certainly a very attractive rate.

The next corporate resolution is an
authorization for a collective bargaining agreement. This is with our Teamsters 264 . They represent our bus and rail supervisors and controllers. There are thirty employees under this contract. Staff is recommending a three-year agreement that would take us through the end of March 31st, 2024. Similar to the other collective bargaining agreements that we have brought to the board, there would be wage increases in year one of two and a quarter percent; year two, two percent; year three, two percent. As part of the agreement, the employees' contribution for health care would be at eleven percent in year one, eleven percent in year two and up to twelve percent in year three. And these folks certainly have done incredible work for us for the past year and are good employees and staff is recommending this
agreement.
The fourth corporate resolution on page seventy-four is an agreement with Goetz Energy. And this is for the procurement of number two ultra low sulphur diesel and our eighty-seven octane gasoline. This will take us for an initial period starting in September through August of 2024 . There would also be an option at our discretion to extend it for two additional one-year periods. The annual cost based on current -- or, past usage is expected to be around three point four million.

I think it's a good opportunity to mention to the board that our total fuel consumption has continuously decreased. And that's based on an initiative that we put forth a number of years ago to help stabilize this cost by switching to CNG vehicles where that is a more stable fuel commodity cost. But, to give you an idea. Before we did that initiative, we were consuming around two point seven, two point eight million gallons annually. 2019, the year before the pandemic, because we can't use the pandemic years
because we know that was down, it went down to about one and a half million. So significant decrease in fuel usage which has helped reduce our overall fuel costs. And in that year, initially, we were spending ten million. Now we are spending about three and a half million in fuel costs, so that initiative has paid off to the Authority.

We did issue an RFP as part of this procurement. We did receive six proposals. Three were identified to be within the competitive range. Staff is recommending Goetz. They were the highest scoring proposal, but also the lowest cost going forward. And Empire State Development has excluded this procurement from MWBE requirements because there are no New York State certified providers. And, similarly, we are waiving the requirements for SDVOB.

The next resolution, corporate resolution number five, is on page seventy-seven. And staff is recommending that the board authorize an agreement with Acuta Digital. And this is to provide digital support for website design
improvements. This is a two-year maintenance and support agreement as well. The project budget is approximately one hundred ninety-two thousand four hundred and seventy-one dollars. It's been some time since we took a look at our website and it's certainly time to refresh it. So many people rely on it as it relates to both transit and to the airports. We did go out with an RFP.

Three proposals were received. Two were identified to fall within the competitive range. Acuta Digital is a certified MBE provider and they did rate the highest in terms of their proposal. So our MBE/WBE goals are now ninety-nine percent $M B E$ participation and a one percent WBE participation, exceeding our goals on this procurement.

Corporate resolution number six on page seventy-nine. Staff is recommending a two-year agreement with EVERFI for the purchase and support of workplace training software. The agreement will be in effect starting July and run through the end of June of 2024 for a total cost of forty-six thousand three hundred and
sixty-three dollars and fifty cents.
The state requires that annual training be provided on sexual harassment prevention, so this is to meet that annual requirement. And, additionally, they have a component on diversity and inclusion that we want to roll out to all of our staff and all of our employees. Because under our procurement guidelines, goods and services that are under fifty thousand can be procured based on three quotes. We did receive three quotes. You will notice the third one seems to be much higher. That's due to the fact that they required an individual licensing cost which added quite a bit onto the overall cost. Empire State Development has excluded this procurement from MWBE requirements, and similarly for $\operatorname{SDVOB}$ requirements.

Corporate resolution number seven on page eighty-one. Staff is recommending an agreement with Pasich to assist us in recovering cost and expenses as part of those related to the coronavirus pandemic from our insurance carriers. This is something $I$ know that Dave sent a summary
to the board last month explaining the effect that the pandemic has had on our system and the ability under two lines of coverage; one under our communicable disease line of coverage where we have a million coverage for each year under the pandemic or a total of two million for the two years, and then a twenty-five million dollar policy under two contingent business interruption insurance claims. Twenty-five million per policy year, so up to fifty million per policy year.

Staff is recommending that the board waive competition due to the specialized nature of this procurement. Pasich is representing other agencies with similar issues as it relates to the pandemic. Notably, Madison Square Garden, Radio City Music Hall and other affiliated entities against $F M$ Global.

The hourly fee would be a blended rate of five hundred dollars per hour, but it would be capped at two hundred thousand and would not exceed two hundred thousand to pursue this claim. The proposed contingency fee portion is a sliding scale, so certainly as the level of work
increases, that contingency would also increase in comparison. As for MWBE compliance, Pasich has nearly half male and female partners and they've implemented a number of diversity, equity and inclusion, but under the procurement policy, this would be exempt from MWBE goals.

The final corporate resolution on page eighty-three is an authorization for a lease agreement with Buffalo Broadcasters Association for space at 485 Cayuga Road. They currently lease over two thousand square feet of warehouse space where they store their collection of artifacts. That lease expires at the end of this month. They've requested a new lease similarly for warehouse space at a rate of six dollars and seventy-five cents per square foot or just under fourteen thousand per year. And the term of this lease will be for one year and it would end June of 2022 .

And those are the resolutions unless there's any questions.

CHAIR SISTER ROCHE: Thank you, Kim.
I suggest we take these as a group. And you
may want to indicate now if you're opposed or abstain from any one of them.

COMMISSIONER BAYNES: I'm abstaining from two and number four.

COMMISSIONER AUL: This is Joan. I need to abstain from number two as well. Joan Aul.

COMMISSION BAYNES: Four and two.

CHAIR SISTER ROCHE: And eight?

COMMISSIONER PERRY: Two and four. Two and eight.
CHAIR SISTER ROCHE: Two and eight. And two for Joan, right?

COMMISSIONER PERRY: Yes.

COMMISSIONER AUL: Right.
CHAIR SISTER ROCHE: All right. All in favor of accepting these eight resolutions, please indicate by saying aye.

COMMISSIONER PERRY: Aye.
CHAIR SISTER ROCHE: And you're going to call the roll?

MR. STATE: Going to do a roll call vote. And we're reporting, again, conflicts as to item two, Commissioner Aul, Commissioner Baynes and Commissioner Perry are recusing on that item.

COMMISSIONER PERRY: Abstaining.

MR. STATE: Abstaining. As to item four,
Commissioner Baynes is recusing/abstaining. And as to item -- seven, Commissioner Perry?

COMMISSIONER PERRY: Number eight.

MR. STATE: Number eight.

COMMISSIONER PERRY: I'm not going to recuse myself from any. I will abstain, though.

MR. STATE: Yes. Commissioner Perry abstaining on number eight.

All right. So those are noted. And then we're just going to call the roll of the commissioners that are present and voting. Commissioner Aul?

COMMISSIONER AUL: Yes. With my abstention as noted on item two.

MR. STATE: Yes.

Commissioner Baynes?

COMMISSIONER BAYNES: Yes.

MR. STATE: With his abstention noted on item four. MS. MINKEL: And two.

CHAIR SISTER ROCHE: And two.

COMMISSIONER PERRY: And two.

MR. STATE: And two.
Commissioner Blue?
COMMISSIONER BLUE: Yes.
MR. STATE: Commissioner Perry?
COMMISSIONER PERRY: Yes. Subject to my abstentions on two and eight.

MR. STATE: Yes.
Commissioner Tucker?

COMMISSIONER TUCKER: Yes.
MR. STATE: And Sister Denise?
CHAIR SISTER ROCHE: Yes.
MR. STATE: Any other commissioners that have joined us since the initial roll?

Thank you. So the items do pass with those notations.

CHAIR SISTER ROCHE: Thank you very much.
And the aviation business group report.
Commissioner Perry?
COMMISSIONER PERRY: So the aviation committee met earlier today and went over a variety of items notable for the report on the new terminal ribbon cutting and that the airport improvement project, terminal enhancement is ahead of schedule and
that we're getting great reviews on it. And new features in the terminal that are of particular interest are the reflection room, which is sometimes known in some places in context as a chapel. And another thing that was of great interest to me which is right across from that as passengers are exiting the main concourse is the new veterans lounge. And the staff was there to do that, so that's a way to welcome our veterans and have some presentations there that are very useful.

And Mr. Vanecek went over a bunch of various financial performance items that if we want to hear, based on timing, but we don't need to do that now. But, we are noticing parking revenues and enplanements are significantly on pace to mirror the reopening and reuse of airports, and that's a good thing. And there were no corporate resolutions that we covered or discussed during the aviation committee. And that concludes my report.

CHAIR SISTER ROCHE: Thank you. Are there any questions on the aviation report?

Hearing none, we'll move on to the surface transportation business group report. And Commissioner Hughes is not on.

MS. MINKEL: That's right. But, if you want -- we did talk earlier. Tom presented -- Tom, do you want to give just a quick highlight?

MR. GEORGE: Yeah. We -- in the surface
transportation committee meeting this morning, we did go through the financials. I also did an overview of both the citizens advisory committee and the accessibility advisory committee meetings and the outcome of those. We also announced the fact that we released our 2021 Metro performance report which is available to all commissioners today and will be published on our website and available and sent to elected officials.

And then we had discussion items specifically on our service changes that we're proposing and the public outreach process that again is initiated today will be on our website and we will be doing that for a month and bringing that back to the board in July with some concrete recommendations and an equity analysis.

We also touched on the fare structure and the desire to implement a monthly capping as well as a free distribution of MetGo cards and we had a brief discussion on youth access to the system. And that's an overview.

COMMISSIONER PERRY: (Indicating.)
MR. GEORGE: Yes?

COMMISSIONER PERRY: I just want to be clear. Before we make any service changes, those are with extensive notice, public hearings, public meetings and an opportunity to comment extensively on those things like we've always done. Right?

MR. GEORGE: That is correct.

COMMISSIONER PERRY: Okay. It's not - - we just don't ever just change service like, surprise. We always - - we're required by law and we follow the process of having public comment, public input before we present a plan that's reviewed. Is that right?

MR. GEORGE: That's correct.
COMMISSIONER PERRY: Thanks.
MS. MINKEL: But I would like to clarify. We've
always done it in the past, but we're doing it better this time in that we're providing more opportunities to engage with the public before we make the decisions. So you're right, we've always provided that in the past, Commissioner Perry, but we're adding additional public input so it will be better in terms of public engagement than what we've done in the past.

COMMISSIONER PERRY: So I say, going above and beyond --

MS. MINKEL: Yes.
COMMISSIONER PERRY: -- nobody does it better and there's always room for improvement.

MS. MINKEL: Yes.
COMMISSIONER PERRY: Thank you.
CHAIR SISTER ROCHE: And change is inevitable.
COMMISSIONER PERRY: And change is indeed inevitable.
CHAIR SISTER ROCHE: Thank you very much.
Our financials --
MS. MINKEL: And there's one resolution under surface, Sister.

CHAIR SISTER ROCHE: Yes.
MS. MINKEL: On page eighty-seven, staff is
recommending an agreement with Renovic who's doing business as Niagara Towing Equipment. This is for a recovery vehicle in the amount of three hundred and seventy-one thousand nine hundred and thirty-four dollars. We did go out with an RFP. We only received one responsive proposal. This will replace a similar vehicle that we have that is a 1996 tow truck that's at the point that it needs a tow truck to remove the tow truck, so that's why staff is recommending a replacement. Although we only received one proposal, the evaluation team did compare the cost to make certain that it was fair and reasonable. I should also mention that Empire State Development has excluded this procurement from MWBE requirements because the number of MWBE providers of this vehicle are limited. And, similarly, SDVOB requirements have been waived.

And those are the resolutions.
CHAIR SISTER ROCHE: Thank you very much, Kim.
May $I$ have a motion to accept this
resolution, please?
COMMISSIONER BAYNES: So moved.

CHAIR SISTER ROCHE: And a second?
COMMISSIONER PERRY: Second.
CHAIR SISTER ROCHE: Any discussion, comments?
I'm going to ask David State to call the roll.

MR. STATE: Roll call on aviation item -- I'm sorry. Surface item one. Surface item one.

Commissioner Aul?
COMMISSIONER AUL: Yes.
MR. STATE: Commissioner Baynes?
COMMISSIONER BAYNES: Yes.
MR. STATE: Commissioner Blue?
COMMISSIONER BLUE: Yes.
MR. STATE: Commissioner Perry?
COMMISSIONER PERRY: Aye.
MR. STATE: Commissioner Tucker?
COMMISSIONER TUCKER: Yes.
MR. STATE: And Sister Denise?
CHAIR SISTER ROCHE: Yes.
MR. STATE: Item passes.
CHAIR SISTER ROCHE: Thank you. Is there a general counsel report today?

MR. STATE: Nothing to report today, Sister.

CHAIR SISTER ROCHE: Thank you. And there is no need for an executive session at this meeting, so I would ask for a motion for adjournment. COMMISSIONER PERRY: So moved. CHAIR SISTER ROCHE: And second? COMMISSIONER BAYNES: Second. CHAIR SISTER ROCHE: And $I$ know everybody is in favor. I see your happy faces. MS. MINKEL: Thank you, everyone. * * * * *

STATE OF NEW YORK)
SS:
COUNTY OF NIAGARA)

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I further CERTIFY that the above-described transcript constitutes a true and accurate and complete transcript of the video recording.

VALERIE A. $\overline{R O S A T I,}$
Notary Public.




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